

Export Seminar 2021 session 2: Trade Data

Dr. Anastasia Xenias U.S. Commercial Service



What this series will cover

- Trade data resources
- U.S. Free Trade Agreements
- Regulations and taxes
- eCommerce
- Identifying potential buyers and best practices when entering a new market





Thank you!

anastasia.xenias@trade.gov

WWW.TRADE.GOV

HTTP://OTEXA.ITA.DOC.GOV

HTTPS://WWW.TRADE.GOV/TRADE-STATS-EXPRESS



Research Center https://www.trade.gov/research-center

Trade Data and Analysis https://www.trade.gov/trade-data-analysis

<u>Research By Country</u> <u>https://www.trade.gov/research-country</u>

Research By Region https://www.trade.gov/research-region

<u>Top Markets</u> <u>https://www.trade.gov/top-markets</u>



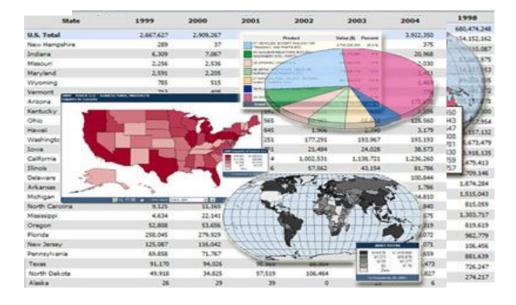
Trade Statistics <u>https://tse.export.gov/tse/TSEHome.aspx</u>

Trade statistics resources from the International Trade Administration and other organizations.

U.S. National Trade

U.S. State & Metro Trade

Industry-Level Data Trade Data





Explore a Market The <u>Market Diversification Tool</u> can help identify potential new export markets using your current trade patterns.

You will need <u>four</u> pieces of information: 1. The Product or Products You Export (by Harmonized Code)

2. Your Current Market(s)

- 3. The New Markets You Want to See in the Results
- 4. Your company's zip code

https://beta.trade.gov/marketdiversification



Country Commercial Guides (CCGs) Pick a new market with confidence! CCGs contain market conditions, opportunities, regulations, and business customs for over 125 countries prepared by trade and industry experts at U.S. embassies worldwide.

COUNTRY COMMERCIAL GUIDES

https://www.trade.gov/ccg-landing-page



<u>Industries</u> <u>https://www.trade.gov/industries</u>

Discover the extraction, manufacturing, service and knowledge based industry and sub-sectors that drive the global economy.

Marine Technology

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Financial Services

Supply Chain Services

https://www.trade.gov/textiles-apparelsporting-goods

Textile, Apparel & Sporting Goods

https://otexa.trade.gov/msrpoint.htm#exports

Design and Construction

•OFFICE OF TEXTILES AND APPAREL •https://otexa.trade.gov/msrpoint.htm#exports

•The Export Market Report.



(U.S. Exports of Textile and Apparel Products in dollars) Note: With the release of the January 2011 data, OTEXA expanded the product coverage for the Export Market Report to match the coverage in the Trade Balance Report.

- by Group
- by Country
- Fastest Growing Markets
- 2018 Product correlation

Historical data: 1989-2018 (For 2019 and 2020 please use the interactive tools below)

•Interactive U.S. Export Data reports:

- by Schedule B. U.S. Exports of Textile and Apparel Products by Schedule B line item in first unit of quantity and in dollars.
- <u>by Product Group</u>. U.S. Exports of Textile and Apparel Products by major product groups in dollars.

•The data, from 1989 to the present, can be viewed in a table or downloaded as an Excel[®] spreadsheet. 9



Policy and Economic Research

Analysis from Industry and Analysis economists and analysts on a variety of international trade topics, including trade related employment.

Contact info



Anastasia Xenias, Ph.D. Senior International Trade Specialist

U.S. Department of Commerce International Trade Administration U.S. Commercial Service 290 Broadway suite 1312 New York, NY 10007 Tel: 212-809-2685 or 917-239-0048 (mobile) Fax: 212-809-2687 Email: <u>anastasia.xenias@trade.gov</u> www.export.gov/industry/travel

thank you!