JULIE S. DAGALA

COLVO, BAUAN BATANGAS

0910-385-6212

[juliesdagala@gmail.com](mailto:juliesdagala@gmail.com)

Dear Sir / Madam,

Through this letter, I want to introduce myself and to show my interest in becoming a part of your company. I attached my resume which consist of my detailed experience such as employment background, training experience, achievements, education and skills. My work experiences are strengthen with high responsibility and effort. I would bring my skills-set to work for your company.

I have successfully performed my task with high degree of professionalism. My previous employer felt satisfied with my effort in my previous work. My current objective is to obtain a positon that will expand my skills and experience properly.

I believe in excellence and have always dedicated myself, my talent and my creative abilities to assure the successful accomplishment of any company goals. My positive attitude is the valuable asset to any organization that would employ me. I am certain that my skill-set will give profit toyour company.

I look forward to learning from you in the near future and hopefully to schedule an interview in which I hope to learn more about your company. It’s goal and pans and how I may able to contribute to its continued success and growth. For further information youcan contact me at 0910-385-6212 or send information into my email account. Thank you for considering my application.

Sincerely,

JULIE S. DAGALA

**JULIE SELLAR DAGALA**

COLVO, BAUAN, BATANGAS

[juliesdagala@gmail.com](mailto:juliesdagala@gmail.com)

*0910-272-6794 / 0910 – 385-6212*

SUMMARY

Motivated Branch Manager w/ an extensive career in financial services and a track record of driving sales and boosting company morale. Hands –on client-oriented professional who implements creative business development strategies and is dedicated to continuous improvement.

HIGHLIHTS

* Team Leadership
* Training
* Sales
* Business Development
* Revenue Generation
* Financial Expertise
* Regulatory Compliance
* Accuracy
* Diligence
* Creative Problem Solving

AWARDS AND ACHIIEVEMENTS

* 3 Years consecutive top Tele Manager Annual Awardee Nationwide
* 2 Years consecutive Annual Awardee Nationwide as Financial Adviser / Sale Officer
* Qualifier for Sales drive for the Quarterly drive for Thailand
* Qualifier for the Quarterly Award Nationwide for Vietnam
* Annual Awardee Qualifier for Australia tour
* Quarterly Qualifier for Singapore tour

EXPERIENCE

**AGENCY MANAGER 2017-2018**

Caritas Health Shield Incorporated – Batangas City Branch

* Handling 6 cluster Manager and each cluster having 20 members to make a sales.
* Grew customer base by 30% over the period of time through community networking and innovation.
* Effective managed each team member.
* Develop five team member for each cluster for promotions.
* Improve sales agent retention through promotion and family-like atmosphere.

**CLUSTER MANAGER 2015 – 2016**

* Able to surpass the difficulty of recruitment for sales agent.
* High average in return of agent under the team.
* Always hit the sales quota.
* Consistent qualifier for sales drive and was able to travel abroad and received trophies and recognition.

**TELEMANAGER 2012 -2015**

* Handle recruitment and training.
* Qualifier awardee for all sales drive for a given period.
* Improves also the retention of the newly recruit agents through higher commissions and sales.
* Giving a regular motivational activity for the newly hired agents.

**SALES AGENT 2009 -2012**

* High average of close deals of an insurance products.
* Giving more financial advise to the clients on how important having an insurance and secure the future.

EDUCATION

2006 APRIL – BUKIDNON STATE UNIVERSTY ( BSU)

Malaybalay Bukidnon, Bukidnon

BACHELOR OF ARTS ( SOCIOLOGY )

* CUM LAUDE ( w/ Latin Degree Award)
* Civil Service Legibility Awardee